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LifeSafety Power® Becomes Premier PSA Security Network Vendor

New, higher status with world's largest security buying cooperative

Mundelein, IL – March 23, 2016—LifeSafety Power Inc., a leader in Smarter Power Solutions and patented remote networking capabilities, has become a Premier Vendor for PSA Security Network, Westminster, Colo.

The PSA Premier Vendor Program, designed to enhance the relationship between PSA Vendors and integrators, has a defined process for evaluating its key Vendor Partners. By meeting specific and measurable objectives, LifeSafety Power became eligible for this status, which also offers additional opportunities to foster brand visibility and increase sales volume through PSA.

"We're extremely proud of our new stature and look forward to continuing to serve PSA Security Network's integrators with the latest technologies and services," said Larry Ye, president of LifeSafety Power, Mundelein, Ill. "We've been involved with PSA Security for nearly five years and find this relationship extremely valuable. Our sales have continued to trend upward, partly because of our close relationship with PSA Security Network, which is also growing," he said. Ye said the goal of LifeSafety Power's R&D efforts are to bring integrators quality products they can use to generate additional services and recurring monthly revenue.

LifeSafety Power and PSA originally established their partnership in 2012 to bring the FlexPower® Unified Power Systems and remote networked monitoring solutions to PSA. The company's award winning FlexPower products are high performance, network-connected, power management systems that help integrators simplify job design and provide installation efficiencies while promoting managed services and boosting recurring monthly revenue (RMR). Most recently, LifeSafety Power and Mercury Security partnered to bring the PSA dealer community Underwriters Laboratories (UL)-Listed enclosures (U.S. and Canada) that include the complete mechanical integration of access controller boards, system power, lock power and remote monitoring options in a single design in both rack mount/wall mount configurations.

"LifeSafety Power has been an outstanding partner to PSA and a solid addition to the PSA line card," said Craig Patterson, director of vendor management for PSA Security Network. "We are excited to further develop our partnership through the Premier Vendor Program with them."

About LifeSafety Power*

LifeSafety Power is the leader in Smart Power Solutions and patented remote monitoring capabilities, providing modular AC, DC and PoE power systems that meet the growing needs of the life safety and security industries. The FlexPower® and NetPower® product lines are high performance, network-connected, power management systems listed for access control, fire alarm, intrusion, CCTV and Mass Notification applications. LifeSafety Power, headquartered in Illinois, has won numerous industry awards and accolades for product design and innovation. For more information, please visit LifeSafety Power or call (888) 577-2898.

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